March 19, 2014

Dear Rebecca,

We have been in business for quite some time and have formed relationships with many local contractors. After having tried different avenues to grow our business, we joined The Blue Book Network in 2009 with some skepticism. It was the right decision.

The Blue Book has given us the opportunity to form relationships with new general contractors in the Fredericksburg area and beyond. It is a source that we use on a daily basis.

We also appreciate Blue Book’s commitment to moving the construction industry into the digital age, with tools like VU360 and BBBID.

Thank you for your persistence in convincing us to become a network member. We look forward to continuing our relationship with the Blue Book so to further future opportunities.

Sincerely,

John Bailey  
Johnson Roofing Systems